

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2009

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	161	101**	\$ 34,849,000**
FEB.	159	117**	\$ 37,862,900**
MAR.	195	136**	\$ 48,388,000**
APR.	222	150**	\$ 46,268,600**
MAY	240	170**	\$ 60,375,700**
JUNE	245	194**	\$ 69,278,400**
JULY	238	220**	\$ 72,833,900**
AUG.	273	173**	\$ 53,285,100**
SEPT.	265	197**	\$ 58,718,800**
OCT.	239	210**	\$ 61,961,600**
NOV.	192	178**	\$ 55,637,400**
DEC.	186	174**	\$ 57,622,600**

YEAR: 2010

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	201	139**	\$ 44,495,900**
FEB.	248	144**	\$ 43,127,600**
MAR.	273	193	\$ 57,714,300
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2005	YEAR	2006	YEAR	2007	YEAR	2008	YEAR	2009	YEAR	2010
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1386	259	2207	462	1858	575	1672	487	1502	389	1420	350
FEB.	1489	254	2224	457	1640	512	1773	450	1484	291	1506	363
MAR.	1500	324	2212	458	1794	599	1750	494	1508	362	1622	426
APR.	1572	365	2274	537	2363	719	1810	437	1619	396		
MAY	1765	445	1917	742	2609	606	2164	599	1763	435		
JUNE	1990	494	2434	729	2629	558	2147	479	1802	371		
JULY	2073	460	2567	622	2515	508	2163	445	1813	409		
AUG.	2298	547	2525	625	2490	538	2127	397	1857	343		
SEPT.	2434	536	2552	544	2290	436	1873	397	1718	284		
OCT.	2612	498	2359	455	2119	411	1796	327	1665	347		
NOV.	2477	346	2140	361	1901	339	1679	282	1591	267		
DEC.	2156	250	1759	254	1627	288	1449	255	1346	205		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	127	168									

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319									

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$ 183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$ 225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$ 249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$ 295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,000	\$320,000	\$335,000	\$344,000	\$337,750	\$287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950									

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$ 210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$ 251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$ 293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$ 336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$559,820	\$549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$525,941	\$538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$426,308	\$425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$336,473	\$376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 322,672	\$ 327,988									

**MULTIPLE LISTING STATISTICS FOR MARCH 2010**

		CLOSED '09	CLOSED '10	AVERAGE 2009	PRICE 2010
RESIDENTIAL/COMMON INT.	RES	125	168	\$ 381,476	\$ 327,988
MOBILE HOME-IN PARK	MOB	6	9	\$ 30,750	\$ 33,500
RESIDENTIAL INCOME	RIN	0	2	\$ -	\$ 168,050
LAND	LND	5	13	\$ 103,800	\$ 139,223
COMMERCIAL/INDUSTRIAL	COM	0	1	\$ -	\$ 165,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - MARCH 2010</b>					
AREA	ZONE	2009 # OF SALES	2009 AVG. PRICE	2010 # OF SALES	2010 AVG. PRICE
GREATER CAMERON PARK	12601	22	\$ 317,593	24	\$ 292,407
EL DORADO HILLS	12602	41	\$ 579,110	48	\$ 492,298
SHINGLE SPRINGS	12603	3	\$ 256,667	10	\$ 381,040
RESCUE/LUNEMAN	12604	5	\$ 469,437	3	\$ 400,000
LATROBE/SOUTH AREA	12605	0	\$ -	1	\$ 475,000
GREATER PLACERVILLE	12701	13	\$ 261,569	14	\$ 272,414
DIAMOND SPRGS/EL DORADO	12702	3	\$ 216,333	8	\$ 213,550
PLEASANTVALLEY/PLV SOUTH	12703	3	\$ 194,833	8	\$ 270,900
SOMERSET/SOUTH COUNTY	12704	9	\$ 178,600	6	\$ 151,163
COLOMA, LOTUS	12705	1	\$ 410,000	1	\$ 495,000
GREENSTONE/GOLDHILLWEST	12706	1	\$ 660,000	5	\$ 471,580
MOSQUITO, SWANSBORO	12707	1	\$ 214,000	3	\$ 158,967
CAMINO, CEDAR GROVE	12801	3	\$ 254,667	3	\$ 209,167
POLLOCK PINES, SLY PARK	12802	9	\$ 248,544	11	\$ 186,636
AMERICAN RIVER CANYON	12803	0	\$ -	2	\$ 107,500
GEORGETOWN, GARDENVALLEY	12901	6	\$ 233,333	13	\$ 199,262
PILOT HILL, COOL	12902	4	\$ 433,656	7	\$ 200,929
NORTH COUNTY	12903	1	\$ 176,000	1	\$ 150,000

**TRANSACTION SUMMARY**

	2009 MONTH	2009 YTD	2010 MONTH	2010 YTD
PENDING SALES-TOTAL	195	515	273	722
PENDING SALES - RESIDENTIAL	182	484	260	669
CLOSED SALES - TOTAL	136	354	193	476
CLOSED SALES - RESIDENTIAL	125	325	168	418
CLOSED SALES -RES.MEDIAN PRICE	\$ 335,000	\$ 335,500	\$ 294,950	\$ 299,950
LISTING INVENTORY - TOTAL	1508		1622	
LISTING INVENTORY - RESIDENTIAL	1089		1164	

# Market Statistics Report

Listings as of 04/05/10 at 10:22am

MARCH 2010

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	26	88	42	12	168
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	26	88	42	12	168
Dollar Value	\$5,012,650	\$24,818,128	\$18,369,375	\$6,901,900	\$55,102,053
Average List Price	\$204,392	\$288,219	\$456,235	\$599,633	\$339,494
Average Sold Price	\$192,794	\$282,024	\$437,366	\$575,158	\$327,988
Average Market Time	67	78	85	139	82
Average Square Feet	1350	1878	2805	3927	2174
% of List Price	94.33	97.85	95.86	95.92	96.61
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey

Listings as of 04/05/10 at 10:21am

Sold	Quantity	Average DOM	Summary Price Information		
<u>Selling Price Range</u>			Minimum	Average	Maximum
\$70,000 thru \$79,999	1	141	\$75,000		\$1,150,000
\$80,000 thru \$89,999	2	76		\$327,988	\$294,950
\$90,000 thru \$99,999	3	35			
\$100,000 thru \$119,999	5	63			
\$120,000 thru \$139,999	7	163			
\$140,000 thru \$159,999	3	75			
\$160,000 thru \$179,999	15	60			
\$180,000 thru \$199,999	10	73			
\$200,000 thru \$249,999	25	68			
\$250,000 thru \$299,999	14	63			
\$300,000 thru \$349,999	17	102			
\$350,000 thru \$399,999	17	51			
\$400,000 thru \$449,999	17	49			
\$450,000 thru \$499,999	11	111			
\$500,000 thru \$549,999	3	21			
\$550,000 thru \$599,999	6	146			
\$600,000 thru \$649,999	2	255			
\$700,000 thru \$749,999	2	91			
\$750,000 thru \$799,999	2	90			
\$800,000 thru \$849,999	2	234			
\$850,000 thru \$899,999	1	170			
\$950,000 thru \$999,999	2	76			
\$1,000,000 thru \$1,249,999	1	287			
	168	82			

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

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## Market Statistics Report

### YEAR TO DATE 1/1/10 – 3/31/10

Listings as of 04/05/10 at 10:25am

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	64	203	111	40	418
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	64	203	111	40	418
Dollar Value	\$12,151,550	\$56,866,878	\$47,170,857	\$23,132,600	\$139,321,885
Average List Price	\$199,384	\$285,838	\$437,437	\$606,612	\$343,554
Average Sold Price	\$189,868	\$280,132	\$424,963	\$578,315	\$333,306
Average Market Time	76	76	89	121	84
Average Square Feet	1338	1896	2812	3847	2240
% of List Price	95.23	98.00	97.15	95.34	97.02
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey

Listings as of 04/05/10 at 10:25am

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
			<u>Minimum</u>	<u>Average</u>	<u>Maximum</u>
\$50,000 thru \$59,999	2	35	\$57,750		\$1,200,000
\$60,000 thru \$69,999	1	18		\$333,306	\$299,950
\$70,000 thru \$79,999	2	103			
\$80,000 thru \$89,999	2	76			
\$90,000 thru \$99,999	5	78			
\$100,000 thru \$119,999	12	46			
\$120,000 thru \$139,999	17	110			
\$140,000 thru \$159,999	13	106			
\$160,000 thru \$179,999	26	51			
\$180,000 thru \$199,999	24	79			
\$200,000 thru \$249,999	61	79			
\$250,000 thru \$299,999	44	66			
\$300,000 thru \$349,999	44	85			
\$350,000 thru \$399,999	42	67			
\$400,000 thru \$449,999	40	73			
\$450,000 thru \$499,999	28	93			
\$500,000 thru \$549,999	10	58			
\$550,000 thru \$599,999	13	159			
\$600,000 thru \$649,999	6	155			
\$650,000 thru \$699,999	1	119			
\$700,000 thru \$749,999	3	77			
\$750,000 thru \$799,999	9	123			
\$800,000 thru \$849,999	4	153			
\$850,000 thru \$899,999	1	170			
\$950,000 thru \$999,999	3	100			
\$1,000,000 thru \$1,249,999	5	268			
	.418	84			

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

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