

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2005

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	475	248**	\$112,111,700**
FEB.	555	278**	\$111,462,400**
MAR.	548	451**	\$188,084,100**
APR.	529	403**	\$171,490,700**
MAY	513	348**	\$161,137,500**
JUNE	512	360**	\$166,628,800**
JULY	457	324**	\$156,215,500**
AUG.	403	362**	\$167,483,200**
SEPT.	357	308**	\$149,436,100**
OCT.	345	234**	\$109,950,900**
NOV.	273	230**	\$109,746,100**
DEC.	198	205**	\$ 98,630,800**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	262	156**	\$ 80,539,800**
FEB.	319	169**	\$ 74,740,600**
MAR.	331	245	\$122,576,300
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR		YEAR		YEAR		YEAR		YEAR		YEAR	
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,713	425	1,641	407	1394	439	1263	237	1386	259	2207	462
FEB.	1,679	403	1,633	411	1442	432	1226	279	1489	254	2224	457
MAR.	1,813	527	1,648	489	825	568	1623	368	1500	324	2212	458
APR.	1,920	600	1,614	463	1176	484	1835	387	1572	365		
MAY	2,036	526	1,536	481	967	474	1627	354	1765	445		
JUNE	2,049	490	1,521	447	1037	519	1752	390	1990	494		
JULY	2,020	493	1,581	539	903	507	1393	348	2073	460		
AUG.	1,979	413	1,585	494	840	451	1747	317	2298	547		
SEPT.	1,920	359	1,653	507	821	479	1664	304	2434	536		
OCT.	1,865	409	1,639	451	680	382	1738	280	2612	498		
NOV.	1,782	296	1,509	314	591	188	1491	240	2477	346		
DEC.	1,602	213	1,349	204	401	102	1407	189	2156	250		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	76	72	111	92	106	126	116	126	105	93	110	91
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	285	253	275	259	269	243	185	179	171
2006	121	126										

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	299	285	277	221	189	221	203	174	187	169	173	196
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333									

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 163,000	\$ 157,500	\$ 151,000	\$161,800	\$169,000	\$171,000	\$168,750	\$161,000	\$169,950	\$166,500	\$166,500	\$175,500
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$160,000	\$168,000	\$174,000	\$167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$444,500	\$487,000	\$479,909	\$475,000	\$485,000	\$505,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 433,675	\$ 514,500									

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 185,145	\$ 187,209	\$ 179,131	\$183,158	\$189,608	\$195,612	\$204,178	\$185,018	\$188,075	\$189,314	\$189,314	\$190,813
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$189,763	\$189,607	\$195,137	\$192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$465,364	\$441,934	\$439,397	\$443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$519,455	\$534,006	\$539,849	\$545,768	\$524,711	\$546,279	\$505,450	\$527,848	\$528,242
2006	\$ 570,391	\$ 499,256	\$ 539,740									

**MULTIPLE LISTING STATISTICS FOR MARCH 2006**

		CLOSED '05	CLOSED '06	AVERAGE 2005	PRICE 2006
RESIDENTIAL/COMMON INT.	RES	320	197	\$ 493,306	\$ 539,740
MOBILE HOME-IN PARK	MOB	14	12	\$ 67,407	\$ 94,708
RESIDENTIAL INCOME	RIN	0	2	\$ -	\$ 506,250
LAND	LND	114	30	\$ 250,199	\$ 394,247
COMMERCIAL/INDUSTRIAL	COM	2	4	\$ 370,000	\$ 567,825
BUSINESS OPPORTUNITY	BOP	1	0	\$ 20,000	\$ -

**RESIDENTIAL SALES - BY AREA - MARCH 2006**

AREA	ZONE	2005 # OF SALES	2005 AVG. PRICE	2006 # OF SALES	2006 AVG. PRICE
GREATER CAMERON PARK	12601	46	\$ 439,181	24	\$ 475,600
EL DORADO HILLS	12602	82	\$ 683,761	64	\$ 700,065
SHINGLE SPRINGS	12603	14	\$ 639,786	8	\$ 645,875
RESCUE/LUNEMAN	12604	5	\$ 534,000	5	\$ 699,500
LATROBE/SOUTH AREA	12605	0	\$ -	0	\$ -
GREATER PLACERVILLE	12701	34	\$ 435,616	19	\$ 413,811
DIAMOND SPRGS/EL DORADO	12702	20	\$ 390,258	15	\$ 409,943
PLEASANTVALLEY/PLV SOUTH	12703	13	\$ 481,315	12	\$ 494,408
SOMERSET/SOUTH COUNTY	12704	23	\$ 323,228	9	\$ 500,544
COLOMA, LOTUS	12705	0	\$ -	1	\$ 335,000
GREENSTONE/GOLDHILLWEST	12706	3	\$ 730,000	0	\$ -
MOSQUITO, SWANSBORO	12707	2	\$ 362,500	2	\$ 308,000
CAMINO, CEDAR GROVE	12801	10	\$ 580,600	5	\$ 460,300
POLLOCK PINES, SLY PARK	12802	35	\$ 359,711	12	\$ 428,083
AMERICAN RIVER CANYON	12803	1	\$ 285,000	2	\$ 184,450
GEORGETOWN, GARDENVALLEY	12901	14	\$ 406,282	10	\$ 357,200
PILOT HILL, COOL	12902	18	\$ 353,833	8	\$ 508,238
NORTH COUNTY	12903	0	\$ -	1	\$ 600,000

**TRANSACTION SUMMARY**

	2005 MONTH	2005 YTD	2006 MONTH	2006 YTD
PENDING SALES-TOTAL	548	1578	331	912
PENDING SALES - RESIDENTIAL	401	1140	254	689
CLOSED SALES - TOTAL	451	977	245	570
CLOSED SALES - RESIDENTIAL	320	700	197	444
CLOSED SALES -RES.MEDIAN PRICE	\$ 439,000	\$ 440,000	\$ 514,500	\$ 489,000
LISTING INVENTORY - TOTAL	1500		2212	
LISTING INVENTORY - RESIDENTIAL	862		1287	

# Market Statistics Report

Listings as of 04/05/06 at 2:23pm

## MARCH 2006

### Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	20	102	61	14	197
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	20	102	61	14	197
Dollar Value	\$7,651,500	\$47,627,809	\$39,107,174	\$11,942,240	\$106,328,723
Average List Price	\$392,870	\$479,388	\$652,266	\$892,071	\$553,463
Average Sold Price	\$382,575	\$466,939	\$641,101	\$853,017	\$539,740
Average Market Time	68	68	78	58	71
Average Square Feet	1352	1773	2638	3898	2149
% of List Price	97.38	97.40	98.29	95.62	97.52
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

## Area Market Survey Summary

Listings as of 04/05/06 at 2:20pm

Selling Price Range	Quantity	Average DOM	Summary Price Information		
			Minimum	Average	Maximum
\$160,000 - \$179,999	1	6	\$169,900		\$1,630,000
\$180,000 - \$199,999	1	17			
\$200,000 - \$249,999	4	72			
\$250,000 - \$299,999	9	74			
\$300,000 - \$349,999	14	77			
\$350,000 - \$399,999	21	67			
\$400,000 - \$449,999	25	59			
\$450,000 - \$499,999	17	64			
\$500,000 - \$549,999	27	65			
\$550,000 - \$599,999	15	90			
\$600,000 - \$649,999	16	93			
\$650,000 - \$699,999	14	79			
\$700,000 - \$749,999	6	50			
\$750,000 - \$799,999	11	76			
\$800,000 - \$849,999	5	93			
\$900,000 - \$949,999	3	91			
\$950,000 - \$999,999	2	59			
\$1,000,000 and over	6	32			
=====					
	197	71			

All information deemed reliable, but not guaranteed.

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# Market Statistics Report

Listings as of 04/05/06 at 2:26pm

## YEAR TO DATE 1/1/06 - 3/31/06

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	67	221	122	34	444
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	67	221	122	34	444
Dollar Value	\$23,840,525	\$104,455,777	\$81,805,002	\$28,150,987	\$238,252,291
Average List Price	\$366,182	\$486,077	\$684,237	\$864,926	\$551,445
Average Sold Price	\$355,829	\$472,651	\$670,533	\$827,970	\$536,604
Average Market Time	65	74	76	58	72
Average Square Feet	1294	1829	2725	3701	2138
% of List Price	97.17	97.24	98.00	95.73	97.31
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

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## Area Market Survey

Listings as of 04/05/06 at 2:25pm

Sold	Quantity	Average DOM	Summary Price Information			
<b>Selling Price Range</b>			<b>Minimum</b>	\$37,000	<b>Maximum</b>	\$1,875,000
\$30,000 - \$39,999	1	1	<b>Average</b>	\$536,604	<b>Median</b>	\$489,000
\$160,000 - \$179,999	2	123				
\$180,000 - \$199,999	4	95				
\$200,000 - \$249,999	11	67				
\$250,000 - \$299,999	27	65				
\$300,000 - \$349,999	45	72				
\$350,000 - \$399,999	48	65				
\$400,000 - \$449,999	54	67				
\$450,000 - \$499,999	36	63				
\$500,000 - \$549,999	50	72				
\$550,000 - \$599,999	24	83				
\$600,000 - \$649,999	34	91				
\$650,000 - \$699,999	27	67				
\$700,000 - \$749,999	13	67				
\$750,000 - \$799,999	19	64				
\$800,000 - \$849,999	8	75				
\$850,000 - \$899,999	8	85				
\$900,000 - \$949,999	6	73				
\$950,000 - \$999,999	8	91				
\$1,000,000 and over	19	85				
=====						
	444	72				

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