

# EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2005

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	475	248**	\$112,111,700**
FEB.	555	278**	\$111,462,400**
MAR.	548	451**	\$188,084,100**
APR.	529	407**	\$174,353,700**
MAY	513	350**	\$162,683,400**
JUNE	512	362**	\$167,488,000**
JULY	457	325**	\$156,519,400**
AUG.	403	362**	\$167,483,200**
SEPT.	357	308**	\$149,436,100**
OCT.	345	234**	\$109,950,900**
NOV.	273	230**	\$109,746,100**
DEC.	198	205**	\$ 98,630,800**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$75,360,,600**
MAR.	331	262**	\$131,685,000**
APR.	319	221**	\$113,693,000**
MAY	307	239**	\$117,139,200**
JUNE	261	275**	\$136,820,200**
JULY	232	202	\$108,474,000
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2001	YEAR	2002	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,713	425	1,641	407	1394	439	1263	237	1386	259	2207	462
FEB.	1,679	403	1,633	411	1442	432	1226	279	1489	254	2224	457
MAR.	1,813	527	1,648	489	825	568	1623	368	1500	324	2212	458
APR.	1,920	600	1,614	463	1176	484	1835	387	1572	365	2274	537
MAY	2,036	526	1,536	481	967	474	1627	354	1765	445	1917	742
JUNE	2,049	490	1,521	447	1037	519	1752	390	1990	494	2434	729
JULY	2,020	493	1,581	539	903	507	1393	348	2073	460	2567	622
AUG.	1,979	413	1,585	494	840	451	1747	317	2298	547		
SEPT.	1,920	359	1,653	507	821	479	1664	304	2434	536		
OCT.	1,865	409	1,639	451	680	382	1738	280	2612	498		
NOV.	1,782	296	1,509	314	591	188	1491	240	2477	346		
DEC.	1,602	213	1,349	204	401	102	1407	189	2156	250		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	76	72	111	92	106	126	116	126	105	93	110	91
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	243	185	179	171
2006	121	126	211	179	195	225	174					

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	299	285	277	221	189	221	203	174	187	169	173	196
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494					

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 163,000	\$ 157,500	\$ 151,000	\$161,800	\$169,000	\$171,000	\$168,750	\$161,000	\$169,950	\$166,500	\$166,500	\$175,500
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$160,000	\$168,000	\$174,000	\$167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$505,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$525,000	\$499,900	\$519,000	\$499,475					

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 185,145	\$ 187,209	\$ 179,131	\$183,158	\$189,608	\$195,612	\$204,178	\$185,018	\$188,075	\$189,314	\$189,314	\$190,813
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$189,763	\$189,607	\$195,137	\$192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$535,880	\$539,350	\$545,768	\$524,711	\$546,279	\$505,450	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$562,199	\$549,047	\$547,701	\$580,135					

**MULTIPLE LISTING STATISTICS FOR JULY 2006**

		CLOSED '05	CLOSED '06	AVERAGE 2005	PRICE 2006
RESIDENTIAL/COMMON INT.	RES	260	174	\$ 544,838	\$ 580,135
MOBILE HOME-IN PARK	MOB	7	7	\$ 81,357	\$ 68,414
RESIDENTIAL INCOME	RIN	3	1	\$ 546,667	\$ 275,000
LAND	LND	54	20	\$ 228,746	\$ 338,840
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ 300,000	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - JULY 2006</b>					
AREA	ZONE	2005 # OF SALES	2005 AVG. PRICE	2006 # OF SALES	2006 AVG. PRICE
GREATER CAMERON PARK	12601	34	\$ 481,749	21	\$ 560,667
EL DORADO HILLS	12602	72	\$ 758,103	52	\$ 701,407
SHINGLE SPRINGS	12603	12	\$ 723,292	9	\$ 701,667
RESCUE/LUNEMAN	12604	6	\$ 603,167	2	\$ 500,000
LATROBE/SOUTH AREA	12605	1	\$ 1,250,000	0	\$ -
GREATER PLACERVILLE	12701	33	\$ 420,497	21	\$ 540,664
DIAMOND SPRGS/EL DORADO	12702	14	\$ 412,457	8	\$ 419,875
PLEASANTVALLEY/PLV SOUTH	12703	9	\$ 614,333	1	\$ 395,000
SOMERSET/SOUTH COUNTY	12704	5	\$ 431,400	11	\$ 531,273
COLOMA, LOTUS	12705	1	\$ 250,000	1	\$ 512,500
GREENSTONE/GOLDHILLWEST	12706	0	\$ -	8	\$ 983,438
MOSQUITO, SWANSBORO	12707	2	\$ 322,450	4	\$ 409,000
CAMINO, CEDAR GROVE	12801	9	\$ 432,156	6	\$ 473,333
POLLOCK PINES, SLY PARK	12802	32	\$ 369,608	17	\$ 342,174
AMERICAN RIVER CANYON	12803	3	\$ 306,667	2	\$ 254,500
GEORGETOWN, GARDENVALLEY	12901	14	\$ 410,157	3	\$ 500,000
PILOT HILL, COOL	12902	12	\$ 519,318	8	\$ 468,244
NORTH COUNTY	12903	1	\$ 304,000	0	\$ -

**TRANSACTION SUMMARY**

	2005 MONTH	2005 YTD	2006 MONTH	2006 YTD
PENDING SALES-TOTAL	457	3589	232	2031
PENDING SALES - RESIDENTIAL	348	2655	182	1551
CLOSED SALES - TOTAL	325	2421	202	1525
CLOSED SALES - RESIDENTIAL	260	1777	174	1232
CLOSED SALES -RES.MEDIAN PRICE	\$ 475,000	\$ 460,000	\$ 499,475	\$ 500,000
LISTING INVENTORY - TOTAL	2073		2567	
LISTING INVENTORY - RESIDENTIAL	1151		1854	

## Market Statistics Report

Listings as of 08/03/06 at 2:48pm

Residential	JULY 2006				
	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	22	80	59	13	174
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	22	80	59	13	174
Dollar Value	\$8,689,295	\$38,067,750	\$43,541,475	\$10,644,970	\$100,943,490
Average List Price	\$407,163	\$489,594	\$765,514	\$856,018	\$600,107
Average Sold Price	\$394,968	\$475,847	\$737,991	\$818,844	\$580,135
Average Market Time	42	65	85	72	69
Average Square Feet	1148	1869	2913	3258	2236
% of List Price	97.00	97.19	96.40	95.66	96.67
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.  
All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

## Area Market Survey Summary

Listings as of 08/03/06 at 2:46pm

Sold	Quantity	Average DOM	Summary Price Information		
			Minimum	Maximum	Median
Selling Price Range					
\$200,000 - \$249,999	6	35	\$205,000		\$2,650,000
\$250,000 - \$299,999	11	78			
\$300,000 - \$349,999	13	56	Average	\$580,135	
\$350,000 - \$399,999	13	48			Median
\$400,000 - \$449,999	25	52			\$499,475
\$450,000 - \$499,999	20	56			
\$500,000 - \$549,999	18	69			
\$550,000 - \$599,999	15	69			
\$600,000 - \$649,999	8	88			
\$650,000 - \$699,999	12	51			
\$700,000 - \$749,999	5	95			
\$750,000 - \$799,999	5	38			
\$800,000 - \$849,999	3	13			
\$850,000 - \$899,999	1	56			
\$900,000 - \$949,999	3	67			
\$950,000 - \$999,999	1	17			
\$1,000,000 and over	15	178			
=====					
	174	69			

All information deemed reliable, but not guaranteed.

## Market Statistics Report

Listings as of 08/03/06 at 2:50pm

YEAR TO DATE 1/1/06 - 7/31/06

### Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	183	588	366	95	1232
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	183	588	366	95	1232
Dollar Value	\$64,222,230	\$285,878,168	\$251,356,653	\$77,303,531	\$678,760,582
Average List Price	\$361,139	\$498,043	\$706,360	\$846,656	\$566,475
Average Sold Price	\$350,941	\$486,187	\$686,767	\$813,721	\$550,942
Average Market Time	62	69	72	63	68
Average Square Feet	1240	1867	2767	3640	2178
% of List Price	97.18	97.62	97.23	96.11	97.26
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

## Area Market Survey Summary

Listings as of 08/03/06 at 2:49pm

Selling Price Range	Quantity	Average DOM	Summary Price Information			
\$30,000 - \$39,999	1	1	Minimum	\$37,000	Maximum	\$2,650,000
\$120,000 - \$139,999	2	2	Average	\$550,942	Median	\$500,000
\$140,000 - \$159,999	2	43				
\$160,000 - \$179,999	3	87				
\$180,000 - \$199,999	6	74				
\$200,000 - \$249,999	31	61				
\$250,000 - \$299,999	81	66				
\$300,000 - \$349,999	110	74				
\$350,000 - \$399,999	121	62				
\$400,000 - \$449,999	139	61				
\$450,000 - \$499,999	114	59				
\$500,000 - \$549,999	122	60				
\$550,000 - \$599,999	87	73				
\$600,000 - \$649,999	89	67				
\$650,000 - \$699,999	90	67				
\$700,000 - \$749,999	49	57				
\$750,000 - \$799,999	45	77				
\$800,000 - \$849,999	19	59				
\$850,000 - \$899,999	21	67				
\$900,000 - \$949,999	16	77				
\$950,000 - \$999,999	18	98				
\$1,000,000 and over	66	113				
=====						
	1232	68				

All information deemed reliable, but not guaranteed.

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