

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$ 75,360,600**
MAR.	331	264**	\$132,097,300**
APR.	319	222**	\$113,827,600**
MAY	307	242**	\$119,401,000**
JUNE	261	275**	\$136,820,200**
JULY	232	204**	\$109,279,300**
AUG.	240	214**	\$108,696,300**
SEPT.	240	181*	\$ 93,494,600**
OCT.	220	168**	\$ 84,555,200**
NOV.	219	164**	\$ 73,012,400**
DEC.	185	192**	\$ 90,832,100**

YEAR: 2007

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	214	157**	\$ 69,778,700**
FEB.	265	136	\$ 65,893,900
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2002	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006	YEAR	2007
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,641	407	1,394	439	1,263	237	1,386	259	2,207	462	1,858	575
FEB.	1,633	411	1,442	432	1,226	279	1,489	254	2,224	457	1,640	512
MAR.	1,648	489	825	568	1,623	368	1,500	324	2,212	458		
APR.	1,614	463	1,176	484	1,835	387	1,572	365	2,274	537		
MAY	1,536	481	967	474	1,627	354	1,765	445	1,917	742		
JUNE	1,521	447	1,037	519	1,752	390	1,990	494	2,434	729		
JULY	1,581	539	903	507	1,393	348	2,073	460	2,567	622		
AUG.	1,585	494	840	451	1,747	317	2,298	547	2,525	625		
SEPT.	1,653	507	821	479	1,664	304	2,434	536	2,552	544		
OCT.	1,639	451	680	382	1,738	280	2,612	498	2,359	455		
NOV.	1,509	314	591	188	1,491	240	2,477	346	2,140	361		
DEC.	1,349	204	401	102	1,407	189	2,156	250	1,759	254		

## EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	145
2007	135	109										

## NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360										

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$160,000	\$168,000	\$174,000	\$167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$249,100	\$215,000	\$221,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$484,250	\$457,500	\$450,000	\$459,900
2007	\$ 447,000	\$ 495,000										

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$189,763	\$189,607	\$195,137	\$192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$535,880	\$539,350	\$545,768	\$524,711	\$544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$559,820	\$549,878	\$547,701	\$578,118	\$572,647	\$557,866	\$539,861	\$482,987	\$516,916
2007	\$ 475,110	\$ 552,653										

**MULTIPLE LISTING STATISTICS FOR FEBRUARY 2007**

		CLOSED '06	CLOSED '07	AVERAGE 2006	PRICE 2007
RESIDENTIAL/COMMON INT.	RES	127	109	\$ 500,207	\$ 552,653
MOBILE HOME-IN PARK	MOB	8	8	\$ 84,425	\$ 97,228
RESIDENTIAL INCOME	RIN	6	1	\$ 704,650	\$ 280,000
LAND	LND	26	18	\$ 244,658	\$ 255,389
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ 350,000	\$ -
BUSINESS OPPORTUNITY	BOP	2	0	\$ 110,000	\$ -

<b>RESIDENTIAL SALES - BY AREA - FEBRUARY 2007</b>					
		2006	2006	2007	2007
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	23	\$ 441,553	12	\$ 464,458
EL DORADO HILLS	12602	34	\$ 707,236	45	\$ 705,695
SHINGLE SPRINGS	12603	6	\$ 561,667	3	\$ 542,223
RESCUE/LUNEMAN	12604	5	\$ 700,200	3	\$ 679,667
LATROBE/SOUTH AREA	12605	1	\$ 1,260,000	0	\$ -
GREATER PLACERVILLE	12701	7	\$ 301,343	11	\$ 346,000
DIAMOND SPRGS/EL DORADO	12702	13	\$ 364,308	7	\$ 637,000
PLEASANTVALLEY/PLV SOUTH	12703	1	\$ 625,000	2	\$ 387,500
SOMERSET/SOUTH COUNTY	12704	10	\$ 341,765	2	\$ 256,250
COLOMA, LOTUS	12705	1	\$ 399,000	2	\$ 810,000
GREENSTONE/GOLDHILLWEST	12706	0	\$ -	0	\$ -
MOSQUITO, SWANSBORO	12707	2	\$ 399,250	0	\$ -
CAMINO, CEDAR GROVE	12801	2	\$ 478,500	4	\$ 513,500
POLLOCK PINES, SLY PARK	12802	8	\$ 308,000	9	\$ 343,617
AMERICAN RIVER CANYON	12803	0	\$ -	2	\$ 178,000
GEORGETOWN, GARDENVALLEY	12901	9	\$ 352,667	5	\$ 338,534
PILOT HILL, COOL	12902	5	\$ 502,590	2	\$ 438,000
NORTH COUNTY	12903	0	\$ -	0	\$ -

**TRANSACTION SUMMARY**

	2006	2006	2007	2007
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	331	912	265	479
PENDING SALES - RESIDENTIAL	254	689	236	418
CLOSED SALES - TOTAL	170	326	136	293
CLOSED SALES - RESIDENTIAL	127	248	109	244
CLOSED SALES -RES.MEDIAN PRICE	\$ 437,350	\$ 475,000	\$ 495,000	\$ 460,000
LISTING INVENTORY - TOTAL	2212		1640	
LISTING INVENTORY - RESIDENTIAL	1287		1343	

# Market Statistics Report

Listings as of 03/05/07 at 2:18pm

## FEBRUARY 2007

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	15	44	38	12	109
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	15	44	38	12	109
Dollar Value	\$5,021,210	\$18,553,150	\$27,034,295	\$9,630,500	\$60,239,155
Average List Price	\$348,716	\$438,718	\$736,900	\$836,467	\$574,074
Average Sold Price	\$334,747	\$421,663	\$711,429	\$802,542	\$552,653
Average Market Time	71	101	94	64	90
Average Square Feet	1147	1817	2910	3866	2331
% of List Price	95.99	96.11	96.54	95.94	96.27
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable  
 All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec  
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# Area Market Survey

Listings as of 03/05/07 at 2:18pm

Sold	Quantity	Average DOM	Summary Price Information			
<u>Selling Price Range</u>			Minimum	\$96,000	Maximum	\$1,760,000
\$90,000 thru \$99,999	1	52	Average	\$552,653	Median	\$495,000
\$160,000 thru \$179,999	1	21				
\$200,000 thru \$249,999	7	68				
\$250,000 thru \$299,999	6	95				
\$300,000 thru \$349,999	11	103				
\$350,000 thru \$399,999	9	96				
\$400,000 thru \$449,999	12	77				
\$450,000 thru \$499,999	8	110				
\$500,000 thru \$549,999	12	95				
\$550,000 thru \$599,999	5	70				
\$600,000 thru \$649,999	8	86				
\$650,000 thru \$699,999	6	97				
\$700,000 thru \$749,999	7	58				
\$750,000 thru \$799,999	3	133				
\$800,000 thru \$849,999	1	72				
\$850,000 thru \$899,999	2	154				
\$950,000 thru \$999,999	1	111				
\$1,000,000 thru \$1,249,999	3	96				
\$1,250,000 thru \$1,499,999	4	94				
\$1,500,000 thru \$1,749,999	1	44				
\$1,750,000 thru \$1,999,999	1	152				
=====						
	109	90				

Equal Opportunity Housing \* All information deemed reliable  
 All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec  
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## Market Statistics Report

Listings as of 03/05/07 at 2:22pm

YEAR TO DATE 1/1/07 - 2/28/07

### Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	42	113	64	25	244
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	42	113	64	25	244
Dollar Value	\$14,214,965	\$47,887,650	\$43,137,343	\$19,139,000	\$124,378,958
Average List Price	\$354,245	\$439,899	\$695,794	\$817,533	\$530,967
Average Sold Price	\$338,452	\$423,785	\$674,021	\$765,560	\$509,750
Average Market Time	88	91	106	81	93
Average Square Feet	1270	1808	2859	3794	2195
% of List Price	95.54	96.34	96.87	93.64	96.00
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable  
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## Area Market Survey

Listings as of 03/05/07 at 2:21pm

Selling Price Range	Quantity	Average DOM	Summary Price Information		
			Minimum	Maximum	Median
\$90,000 thru \$99,999	3	94	\$95,000	\$1,760,000	
\$160,000 thru \$179,999	2	19			
\$180,000 thru \$199,999	1	49			
\$200,000 thru \$249,999	14	83			
\$250,000 thru \$299,999	19	107			
\$300,000 thru \$349,999	27	96			
\$350,000 thru \$399,999	20	82			
\$400,000 thru \$449,999	29	83			
\$450,000 thru \$499,999	19	106			
\$500,000 thru \$549,999	27	104			
\$550,000 thru \$599,999	14	80			
\$600,000 thru \$649,999	15	70			
\$650,000 thru \$699,999	16	114			
\$700,000 thru \$749,999	13	85			
\$750,000 thru \$799,999	5	109			
\$800,000 thru \$849,999	3	91			
\$850,000 thru \$899,999	4	90			
\$950,000 thru \$999,999	2	143			
\$1,000,000 thru \$1,249,999	4	116			
\$1,250,000 thru \$1,499,999	5	104			
\$1,500,000 thru \$1,749,999	1	44			
\$1,750,000 thru \$1,999,999	1	152			
=====					
	244	93			

Equal Opportunity Housing \* All information deemed reliable  
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