

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2009

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	161	101**	\$ 34,849,000**
FEB.	159	117**	\$ 37,862,900**
MAR.	195	136**	\$ 48,388,000**
APR.	222	150**	\$ 46,268,600**
MAY	240	170**	\$ 60,375,700**
JUNE	245	194**	\$ 69,278,400**
JULY	238	220**	\$ 72,833,900**
AUG.	273	173**	\$ 53,285,100**
SEPT.	265	197**	\$ 58,718,800**
OCT.	239	210**	\$ 61,961,600**
NOV.	192	178**	\$ 55,637,400**
DEC.	186	177**	\$ 58,753,100**

YEAR: 2010

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	201	139**	\$ 44,495,900**
FEB.	248	145**	\$ 43,527,600**
MAR.	273	202**	\$ 60,288,300**
APR.	300	216**	\$ 72,902,500**
MAY	250	228**	\$ 75,676,800**
JUNE	250	244**	\$ 80,177,600**
JULY	259	201**	\$ 64,083,700**
AUG.	253	192**	\$ 55,758,000**
SEPT.	254	194**	\$ 57,854,100**
OCT.	248	206**	\$ 58,943,700**
NOV.	207	201**	\$ 61,006,800**
DEC.	170	183	\$ 53,929,300

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2005	YEAR	2006	YEAR	2007	YEAR	2008	YEAR	2009	YEAR	2010
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1386	259	2207	462	1858	575	1672	487	1502	389	1420	350
FEB.	1489	254	2224	457	1640	512	1773	450	1484	291	1506	363
MAR.	1500	324	2212	458	1794	599	1750	494	1508	362	1622	426
APR.	1572	365	2274	537	2363	719	1810	437	1619	396	1680	395
MAY	1765	445	1917	742	2609	606	2164	599	1763	435	1734	381
JUNE	1990	494	2434	729	2629	558	2147	479	1802	371	1814	401
JULY	2073	460	2567	622	2515	508	2163	445	1813	409	1847	389
AUG.	2298	547	2525	625	2490	538	2127	397	1857	343	1716	336
SEPT.	2434	536	2552	544	2290	436	1873	397	1718	284	1705	337
OCT.	2612	498	2359	455	2119	411	1796	327	1665	347	1549	274
NOV.	2477	346	2140	361	1901	339	1679	282	1591	267	1464	255
DEC.	2156	250	1759	254	1627	288	1449	255	1346	205	1290	221

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	212	170	165	175	180	184	164

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$ 179,990	\$ 182,500	\$ 189,000	\$ 185,000	\$ 180,000	\$ 183,500	\$ 183,625	\$ 166,700	\$ 174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$ 192,750	\$ 212,000	\$ 212,500	\$ 193,000	\$ 207,400	\$ 225,500	\$ 192,500	\$ 224,500	\$ 227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$ 249,500	\$ 250,000	\$ 240,000	\$ 235,000	\$ 239,500	\$ 249,100	\$ 215,000	\$ 241,000	\$ 254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$ 268,500	\$ 289,250	\$ 277,750	\$ 285,250	\$ 300,000	\$ 295,000	\$ 291,525	\$ 275,000	\$ 291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$ 318,000	\$ 319,900	\$ 349,500	\$ 338,500	\$ 340,000	\$ 333,000	\$ 310,500	\$ 355,000	\$ 347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$ 382,000	\$ 397,900	\$ 408,000	\$ 392,950	\$ 399,000	\$ 416,250	\$ 410,000	\$ 414,500	\$ 415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 504,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$ 499,900	\$ 519,000	\$ 499,475	\$ 502,000	\$ 484,250	\$ 457,500	\$ 450,000	\$ 456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$ 495,000	\$ 489,419	\$ 430,000	\$ 424,500	\$ 390,000	\$ 383,750	\$ 417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$ 399,000	\$ 380,000	\$ 354,950	\$ 358,000	\$ 385,000	\$ 350,000	\$ 329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$ 344,000	\$ 337,750	\$ 287,500	\$ 292,500	\$ 281,750	\$ 319,000	\$ 286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$ 300,000	\$ 332,500	\$ 317,389	\$ 288,000	\$ 277,000	\$ 264,250	\$ 285,000	\$ 282,500

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$ 209,962	\$ 203,148	\$ 215,987	\$ 206,659	\$ 216,241	\$ 210,646	\$ 202,199	\$ 200,808	\$ 204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$ 233,703	\$ 252,997	\$ 244,697	\$ 226,827	\$ 243,046	\$ 251,200	\$ 234,068	\$ 264,518	\$ 251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$ 293,913	\$ 289,600	\$ 275,651	\$ 288,347	\$ 263,729	\$ 293,521	\$ 267,426	\$ 279,119	\$ 282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$ 312,912	\$ 318,516	\$ 341,199	\$ 336,877	\$ 319,228	\$ 320,496	\$ 328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$ 389,210	\$ 373,169	\$ 378,281	\$ 377,337	\$ 351,888	\$ 398,457	\$ 371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$ 455,364	\$ 441,934	\$ 439,397	\$ 443,106	\$ 445,283	\$ 458,073	\$ 458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 544,110	\$ 503,921	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$ 578,118	\$ 572,647	\$ 557,866	\$ 539,861	\$ 482,987	\$ 516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$ 537,893	\$ 524,673	\$ 485,485	\$ 473,560	\$ 457,326	\$ 466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$ 432,000	\$ 397,935	\$ 385,955	\$ 418,186	\$ 380,649	\$ 362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$ 357,571	\$ 340,964	\$ 324,917	\$ 312,260	\$ 338,976	\$ 347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$ 357,006	\$ 324,138	\$ 319,798	\$ 311,549	\$ 325,982	\$ 319,060

MULTIPLE LISTING STATISTICS FOR DECEMBER 2010

		CLOSED '09	CLOSED '10	AVERAGE 2009	PRICE 2010
RESIDENTIAL/COMMON INT.	RES	158	164	\$ 348,329	\$ 319,060
MOBILE HOME-IN PARK	MOB	7	6	\$ 34,214	\$ 52,100
RESIDENTIAL INCOME	RIN	2	1	\$ 138,900	\$ 220,000
LAND	LND	10	11	\$ 320,000	\$ 90,719
COMMERCIAL/INDUSTRIAL	COM	0	1	\$ -	\$ 73,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - DECEMBER 2010					
		2009	2009	2010	2010
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	21	\$ 260,924	26	\$ 232,290
EL DORADO HILLS	12602	60	\$ 475,751	56	\$ 459,132
SHINGLE SPRINGS	12603	3	\$ 548,833	9	\$ 381,444
RESCUE/LUNEMAN	12604	4	\$ 364,750	4	\$ 393,500
LATROBE/SOUTH AREA	12605	1	\$ 1,755,000	0	
GREATER PLACERVILLE	12701	13	\$ 210,723	16	\$ 239,119
DIAMOND SPRGS/EL DORADO	12702	1	\$ 298,000	7	\$ 239,857
PLEASANTVALLEY/PLV SOUTH	12703	2	\$ 210,000	5	\$ 213,471
SOMERSET/SOUTH COUNTY	12704	10	\$ 228,290	8	\$ 249,797
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	0	\$ -	2	\$ 393,750
MOSQUITO, SWANSBORO	12707	1	\$ 115,000	1	\$ 127,000
CAMINO, CEDAR GROVE	12801	4	\$ 331,625	3	\$ 110,333
POLLOCK PINES, SLY PARK	12802	17	\$ 196,996	15	\$ 189,440
AMERICAN RIVER CANYON	12803	2	\$ 172,000	2	\$ 317,500
GEORGETOWN, GARDENVALLEY	12901	9	\$ 213,667	5	\$ 236,300
PILOT HILL, COOL	12902	7	\$ 261,571	4	\$ 224,438
NORTH COUNTY	12903	3	\$ 534,100	1	\$ 196,000

TRANSACTION SUMMARY

	2009	2009	2010	2010
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	186	2616	170	2665
PENDING SALES - RESIDENTIAL	169	2422	158	2527
CLOSED SALES - TOTAL	177	2023	183	2351
CLOSED SALES - RESIDENTIAL	158	1823	164	2090
CLOSED SALES -RES.MEDIAN PRICE	\$ 295,000	\$ 320,000	\$ 282,500	\$ 295,000
LISTING INVENTORY - TOTAL	1346		1290	
LISTING INVENTORY - RESIDENTIAL	915		989	

Market Statistics Report

Listings as of 01/05/11 at 2:55pm

DECEMBER 2010

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	20	79	54	11	164
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	20	79	54	11	164
Dollar Value	\$2,883,650	\$21,035,376	\$22,459,594	\$5,947,300	\$52,325,920
Average List Price	\$153,227	\$276,490	\$423,079	\$584,900	\$330,411
Average Sold Price	\$144,183	\$266,271	\$415,918	\$540,664	\$319,060
Average Market Time	61	105	89	87	93
Average Square Feet	1205	1949	2982	3754	2319
% of List Price	94.10	96.30	98.31	92.44	96.56
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey

Listings as of 01/05/11 at 2:52pm

Sold	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
<u>Selling Price Range</u>			<u>Minimum</u>	\$48,250	<u>Maximum</u>
\$40,000 thru \$49,999	1	225	<u>Average</u>	\$319,060	<u>Median</u>
\$60,000 thru \$69,999	2	89			\$1,450,000
\$70,000 thru \$79,999	1	162			\$282,500
\$90,000 thru \$99,999	4	86			
\$100,000 thru \$119,999	5	50			
\$120,000 thru \$139,999	9	57			
\$140,000 thru \$159,999	6	112			
\$160,000 thru \$179,999	8	104			
\$180,000 thru \$199,999	16	110			
\$200,000 thru \$249,999	21	71			
\$250,000 thru \$299,999	16	93			
\$300,000 thru \$349,999	13	70			
\$350,000 thru \$399,999	15	103			
\$400,000 thru \$449,999	18	87			
\$450,000 thru \$499,999	8	53			
\$500,000 thru \$549,999	4	35			
\$550,000 thru \$599,999	5	137			
\$600,000 thru \$649,999	4	252			
\$650,000 thru \$699,999	1	54			
\$700,000 thru \$749,999	3	200			
\$750,000 thru \$799,999	1	36			
\$800,000 thru \$849,999	1	173			
\$1,250,000 thru \$1,499,999	2	123			
	164	93			

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All Interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

Market Statistics Report

YEAR TO DATE 1/1/10 - 12/31/10

Listings as of 01/05/11 at 3:05pm

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	318	1016	548	208	2090
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	318	1016	548	208	2090
Dollar Value	\$57,343,866	\$284,919,086	\$240,277,710	\$120,556,786	\$703,097,448
Average List Price	\$188,662	\$289,620	\$448,520	\$607,977	\$347,606
Average Sold Price	\$180,327	\$280,432	\$438,463	\$579,600	\$336,410
Average Market Time	72	80	83	92	80
Average Square Feet	1318	1907	2896	3886	2274
% of List Price	95.58	96.83	97.76	95.33	96.78
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey

Listings as of 01/05/11 at 3:04pm

Sold	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
<u>Selling Price Range</u>			<u>Minimum</u>		<u>Maximum</u>	
\$40,000 thru \$49,999	1	225	\$48,250		\$2,225,000	
\$50,000 thru \$59,999	6	102	Average	\$336,410	\$295,000	
\$60,000 thru \$69,999	11	55				
\$70,000 thru \$79,999	11	69				
\$80,000 thru \$89,999	18	68				
\$90,000 thru \$99,999	28	81				
\$100,000 thru \$119,999	52	72				
\$120,000 thru \$139,999	85	69				
\$140,000 thru \$159,999	104	71				
\$160,000 thru \$179,999	102	67				
\$180,000 thru \$199,999	110	78				
\$200,000 thru \$249,999	276	73				
\$250,000 thru \$299,999	266	81				
\$300,000 thru \$349,999	203	88				
\$350,000 thru \$399,999	192	78				
\$400,000 thru \$449,999	179	73				
\$450,000 thru \$499,999	116	77				
\$500,000 thru \$549,999	82	83				
\$550,000 thru \$599,999	67	97				
\$600,000 thru \$649,999	43	115				
\$650,000 thru \$699,999	32	88				
\$700,000 thru \$749,999	17	100				
\$750,000 thru \$799,999	29	101				
\$800,000 thru \$849,999	14	111				
\$850,000 thru \$899,999	8	157				
\$900,000 thru \$949,999	8	114				
\$950,000 thru \$999,999	7	143				
\$1,000,000 thru \$1,249,999	13	129				
\$1,250,000 thru \$1,499,999	7	114				
\$1,750,000 thru \$1,999,999	2	150				
\$2,000,000 thru \$2,249,999	1	173				
	2090	80				

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 12/31)

ZONE	AREA	2009 # OF SALES	2009 AVG. PRICE	2010 # OF SALES	2010 AVG. PRICE
12601	CAMERON PARK	241	\$312,864	281	\$283,384
12602	EL DORADO HILLS	577	\$497,694	663	\$492,285
12603	SHINGLE SPRINGS	75	\$414,205	109	\$362,174
12604	RESCUE/NORTH AREA	51	\$410,706	62	\$403,879
12605	LATROBE/SOUTH AREA	7	\$638,929	6	\$586,583
12701	PLACERVILLE	186	\$261,556	196	\$240,815
12702	DIAMOND SPRINGS/EL DORADO	88	\$267,560	125	\$242,989
12703	PLEASANT VALLEY	60	\$287,210	60	\$252,437
12704	SOMERSET/SOUTH COUNTY	95	\$199,058	91	\$215,512
12705	LOTUS/COLOMA	7	\$380,143	11	\$348,545
12706	GREENSTONE, GOLD HILL WEST	24	\$470,583	33	\$460,133
12707	SWANSBORO	26	\$168,695	37	\$200,705
12801	CAMINO/CEDAR GROVE	49	\$323,077	66	\$223,678
12802	POLLOCK PINES/SLY PARK	166	\$198,544	147	\$182,651
12803	AMERICAN RIVER CANYON	20	\$186,627	16	\$184,353
12901	GEORGETOWN DIVIDE	76	\$217,665	82	\$207,650
12902	PILOT HILL/COOL	67	\$284,561	97	\$268,803
12903	NORTH COUNTY	8	\$348,852	8	\$252,827