

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2008

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	138	89**	\$ 37,867,500**
FEB.	162	107**	\$ 42,021,000**
MAR.	179	123**	\$ 44,404,700**
APR.	193	157**	\$ 61,960,800**
MAY	275	171**	\$ 68,780,900**
JUNE	210	189**	\$ 81,250,100**
JULY	203	152**	\$ 60,517,100**
AUG.	236	177**	\$ 66,886,000**
SEPT.	182	192**	\$ 70,014,200**
OCT.	178	187**	\$ 72,479,800**
NOV.	147	139**	\$ 50,376,300**
DEC.	144	129**	\$ 44,193,400**

YEAR: 2009

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	161	101**	\$ 34,849,000**
FEB.	159	117**	\$ 37,862,900**
MAR.	195	136**	\$ 48,388,000**
APR.	222	150**	\$ 46,268,600**
MAY	240	170**	\$ 60,375,700**
JUNE	245	194**	\$ 69,278,400**
JULY	238	220**	\$ 72,833,900**
AUG.	273	173**	\$ 53,285,100**
SEPT.	265	197**	\$ 58,718,800**
OCT.	239	210**	\$ 61,961,600**
NOV.	192	177**	\$ 55,318,900**
DEC.	186	172	\$ 57,309,500

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2004	YEAR	2005	YEAR	2006	YEAR	2007	YEAR	2008	YEAR	2009
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1263	237	1386	259	2207	462	1858	575	1672	487	1502	389
FEB.	1226	279	1489	254	2224	457	1640	512	1773	450	1484	291
MAR.	1623	368	1500	324	2212	458	1794	599	1750	494	1508	362
APR.	1835	387	1572	365	2274	537	2363	719	1810	437	1619	396
MAY	1627	354	1765	445	1917	742	2609	606	2164	599	1763	435
JUNE	1752	390	1990	494	2434	729	2629	558	2147	479	1802	371
JULY	1393	348	2073	460	2567	622	2515	508	2163	445	1813	409
AUG.	1747	317	2298	547	2525	625	2490	538	2127	397	1857	343
SEPT.	1664	304	2434	536	2552	544	2290	436	1873	397	1718	284
OCT.	1738	280	2612	498	2359	455	2119	411	1796	327	1665	347
NOV.	1491	240	2477	346	2140	361	1901	339	1679	282	1591	267
DEC.	1407	189	2156	250	1759	254	1627	288	1449	255	1346	205

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$ 183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$ 225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$ 249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$ 295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$430,000	\$ 424,500	\$390,000	\$383,750	\$ 417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$354,950	\$ 358,000	\$385,000	\$350,000	\$ 329,500
2009	\$ 328,000	\$ 337,250	\$ 335,000	\$320,000	\$335,000	\$344,000	\$337,750	\$287,500	\$ 292,500	\$281,750	\$319,000	\$286,500

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$ 210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$ 251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$ 293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$ 336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$535,880	\$539,350	\$545,798	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$559,820	\$549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$525,941	\$538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$426,308	\$425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$336,473	\$376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048

**MULTIPLE LISTING STATISTICS FOR DECEMBER 2009**

				AVERAGE	PRICE
		CLOSED '08	CLOSED '09	2008	2009
RESIDENTIAL/COMMON INT.	RES	118	154	\$ 362,228	\$ 347,048
MOBILE HOME-IN PARK	MOB	2	7	\$ 50,000	\$ 34,214
RESIDENTIAL INCOME	RIN	0	2	\$ -	\$ 138,900
LAND	LND	9	9	\$ 150,056	\$ 352,778
COMMERCIAL/INDUSTRIAL	COM	0	0	\$ -	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - DECEMBER 2009</b>					
		2008	2008	2009	2009
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	15	\$ 331,793	21	\$ 260,924
EL DORADO HILLS	12602	39	\$ 523,235	57	\$ 474,903
SHINGLE SPRINGS	12603	6	\$ 293,150	3	\$ 548,833
RESCUE/LUNEMAN	12604	4	\$ 471,500	4	\$ 364,750
LATROBE/SOUTH AREA	12605	0	\$ -	1	\$ 1,755,000
GREATER PLACERVILLE	12701	8	\$ 266,000	13	\$ 210,723
DIAMOND SPRGS/EL DORADO	12702	7	\$ 207,700	1	\$ 218,000
PLEASANTVALLEY/PLV SOUTH	12703	2	\$ 335,750	2	\$ 210,000
SOMERSET/SOUTH COUNTY	12704	6	\$ 197,833	10	\$ 228,290
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 425,000	0	\$ -
MOSQUITO, SWANSBORO	12707	4	\$ 258,625	0	\$ -
CAMINO, CEDAR GROVE	12801	3	\$ 219,333	4	\$ 331,625
POLLOCK PINES, SLY PARK	12802	11	\$ 240,979	17	\$ 196,996
AMERICAN RIVER CANYON	12803	0	\$ -	2	\$ 172,000
GEORGETOWN, GARDENVALLEY	12901	7	\$ 190,321	9	\$ 213,667
PILOT HILL, COOL	12902	2	\$ 359,000	7	\$ 261,571
NORTH COUNTY	12903	2	\$ 495,500	3	\$ 534,100

**TRANSACTION SUMMARY**

	2008	2008	2009	2009
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	144	2262	186	2616
PENDING SALES - RESIDENTIAL	140	2065	169	2422
CLOSED SALES - TOTAL	129	1812	172	2017
CLOSED SALES - RESIDENTIAL	118	1610	154	1818
CLOSED SALES -RES.MEDIAN PRICE	\$ 329,500	\$ 375,000	\$ 286,500	\$ 320,000
LISTING INVENTORY - TOTAL	1449		1346	
LISTING INVENTORY - RESIDENTIAL	1056		915	

## Market Statistics Report

Listings as of 01/07/10 at 3:45pm

DECEMBER 2009

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	27	66	46	15	154
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	27	66	46	15	154
Dollar Value	\$4,790,000	\$20,751,825	\$20,105,290	\$7,798,300	\$53,445,415
Average List Price	\$183,274	\$325,477	\$454,485	\$530,207	\$359,021
Average Sold Price	\$177,407	\$314,422	\$437,072	\$519,887	\$347,048
Average Market Time	101	92	104	134	101
Average Square Feet	1313	1943	2754	3556	2232
% of List Price	96.80	96.60	96.17	98.05	96.67
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey

Listings as of 01/07/10 at 3:43pm

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$70,000 thru \$79,999	1	0	Minimum	\$77,000	Maximum	\$1,755,000
\$90,000 thru \$99,999	2	162	Average	\$347,048	Median	\$286,500
\$100,000 thru \$119,999	4	38				
\$120,000 thru \$139,999	5	72				
\$140,000 thru \$159,999	4	167				
\$160,000 thru \$179,999	9	83				
\$180,000 thru \$199,999	8	76				
\$200,000 thru \$249,999	29	108				
\$250,000 thru \$299,999	16	81				
\$300,000 thru \$349,999	15	109				
\$350,000 thru \$399,999	10	50				
\$400,000 thru \$449,999	17	130				
\$450,000 thru \$499,999	11	136				
\$500,000 thru \$549,999	7	82				
\$550,000 thru \$599,999	3	146				
\$600,000 thru \$649,999	3	64				
\$650,000 thru \$699,999	2	108				
\$700,000 thru \$749,999	2	47				
\$750,000 thru \$799,999	2	265				
\$900,000 thru \$949,999	1	102				
\$1,000,000 thru \$1,249,999	2	129				
\$1,750,000 thru \$1,999,999	1	42				
	154	101				

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

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## Market Statistics Report

### YEAR TO DATE 1/1/09 - 12/31/09

Listings as of 01/07/10 at 3:40pm

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	307	791	503	217	1818
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	307	791	503	217	1818
Dollar Value	\$60,410,453	\$228,912,451	\$222,671,330	\$122,998,632	\$634,992,866
Average List Price	\$206,890	\$299,872	\$457,684	\$583,680	\$361,709
Average Sold Price	\$196,777	\$289,396	\$442,687	\$566,814	\$349,281
Average Market Time	88	79	83	87	82
Average Square Feet	1280	1858	2822	3847	2265
% of List Price	95.11	96.51	96.72	97.11	96.56
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey

Listings as of 01/07/10 at 3:39pm

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$40,000 thru \$49,999	1	128	<u>Minimum</u>	\$45,000	<u>Maximum</u>	\$1,798,000
\$50,000 thru \$59,999	4	55	<u>Average</u>	\$349,281	<u>Median</u>	\$320,000
\$60,000 thru \$69,999	4	31				
\$70,000 thru \$79,999	4	36				
\$80,000 thru \$89,999	10	74				
\$90,000 thru \$99,999	14	92				
\$100,000 thru \$119,999	47	103				
\$120,000 thru \$139,999	66	68				
\$140,000 thru \$159,999	75	85				
\$160,000 thru \$179,999	78	79				
\$180,000 thru \$199,999	97	81				
\$200,000 thru \$249,999	244	85				
\$250,000 thru \$299,999	185	77				
\$300,000 thru \$349,999	211	80				
\$350,000 thru \$399,999	180	74				
\$400,000 thru \$449,999	173	77				
\$450,000 thru \$499,999	112	91				
\$500,000 thru \$549,999	89	72				
\$550,000 thru \$599,999	64	97				
\$600,000 thru \$649,999	41	81				
\$650,000 thru \$699,999	36	115				
\$700,000 thru \$749,999	22	107				
\$750,000 thru \$799,999	14	111				
\$800,000 thru \$849,999	9	45				
\$850,000 thru \$899,999	3	110				
\$900,000 thru \$949,999	4	48				
\$950,000 thru \$999,999	5	63				
\$1,000,000 thru \$1,249,999	19	166				
\$1,250,000 thru \$1,499,999	2	118				
\$1,500,000 thru \$1,749,999	3	70				
\$1,750,000 thru \$1,999,999	2	49				
	1818	82				

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 12/31)

ZONE	AREA	2008 # OF SALES	2008 AVG. PRICE	2009 # OF SALES	2009 AVG. PRICE
12601	CAMERON PARK	221	\$352,962	241	\$312,864
12602	EL DORADO HILLS	575	\$568,301	573	\$497,882
12603	SHINGLE SPRINGS	70	\$463,751	75	\$414,205
12604	RESCUE/NORTH AREA	39	\$431,701	51	\$410,706
12605	LATROBE/SOUTH AREA			7	\$638,929
12701	PLACERVILLE	141	\$327,990	186	\$261,556
12702	DIAMOND SPRINGS/EL DORADO	88	\$288,397	88	\$267,560
12703	PLEASANT VALLEY	36	\$351,915	60	\$287,210
12704	SOMERSET/SOUTH COUNTY	80	\$259,842	95	\$199,058
12705	LOTUS/COLOMA	2	\$347,500	7	\$380,143
12706	GREENSTONE, GOLD HILL WEST	18	\$550,623	24	\$470,583
12707	SWANSBORO	15	\$274,600	25	\$170,843
12801	CAMINO/CEDAR GROVE	47	\$304,343	49	\$323,077
12802	POLLOCK PINES/SLY PARK	134	\$254,850	166	\$198,544
12803	AMERICAN RIVER CANYON	16	\$219,688	20	\$186,627
12901	GEORGETOWN DIVIDE	70	\$275,853	76	\$217,665
12902	PILOT HILL/COOL	47	\$368,700	67	\$284,561
12903	NORTH COUNTY	11	\$233,583	8	\$348,852