

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2005

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	475	248**	\$112,111,700**
FEB.	555	278**	\$111,462,400**
MAR.	548	451**	\$188,084,100**
APR.	529	407**	\$174,353,700**
MAY	513	350**	\$162,683,400**
JUNE	512	362**	\$167,488,000**
JULY	457	325**	\$156,519,400**
AUG.	403	362**	\$167,483,200**
SEPT.	357	308**	\$149,436,100**
OCT.	345	234**	\$109,950,900**
NOV.	273	230**	\$109,746,100**
DEC.	198	205**	\$ 98,630,800**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$75,360,600**
MAR.	331	262**	\$131,685,000**
APR.	319	221**	\$113,693,000**
MAY	307	240**	\$117,741,200**
JUNE	261	275**	\$136,820,200**
JULY	232	204**	\$109,279,300**
AUG.	240	204	\$104,347,200
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2001	YEAR	2002	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,713	425	1,641	407	1,394	439	1,263	237	1,386	259	2,207	462
FEB.	1,679	403	1,633	411	1,442	432	1,226	279	1,489	254	2,224	457
MAR.	1,813	527	1,648	489	825	568	1,623	368	1,500	324	2,212	458
APR.	1,920	600	1,614	463	1,176	484	1,835	387	1,572	365	2,274	537
MAY	2,036	526	1,536	481	967	474	1,627	354	1,765	445	1,917	742
JUNE	2,049	490	1,521	447	1,037	519	1,752	390	1,990	494	2,434	729
JULY	2,020	493	1,581	539	903	507	1,393	348	2,073	460	2,567	622
AUG.	1,979	413	1,585	494	840	451	1,747	317	2,298	547	2,525	625
SEPT.	1,920	359	1,653	507	821	479	1,664	304	2,434	536		
OCT.	1,865	409	1,639	451	680	382	1,738	280	2,612	498		
NOV.	1,782	296	1,509	314	591	188	1,491	240	2,477	346		
DEC.	1,602	213	1,349	204	401	102	1,407	189	2,156	250		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	76	72	111	92	106	126	116	126	105	93	110	91
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	243	185	179	171
2006	121	126	211	179	196	225	176	170				

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	299	285	277	221	189	221	203	174	187	169	173	196
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	396	259	168
2006	355	345	333	427	584	518	494	443				

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 163,000	\$ 157,500	\$ 151,000	\$161,800	\$169,000	\$171,000	\$168,750	\$161,000	\$169,950	\$166,500	\$166,500	\$175,500
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$160,000	\$168,000	\$174,000	\$167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$249,100	\$215,000	\$221,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$505,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$525,000	\$499,900	\$519,000	\$499,475	\$506,500				

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 185,145	\$ 187,209	\$ 179,131	\$183,158	\$189,608	\$195,612	\$204,178	\$185,018	\$188,075	\$189,314	\$189,314	\$190,813
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$189,763	\$189,607	\$195,137	\$192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$535,880	\$539,350	\$545,768	\$524,711	\$546,279	\$505,450	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$562,199	\$549,317	\$547,701	\$578,118	\$574,946				

MULTIPLE LISTING STATISTICS FOR AUGUST 2006

				AVERAGE	PRICE
		CLOSED '05	CLOSED '06	2005	2006
RESIDENTIAL/COMMON INT.	RES	269	170	\$ 524,711	\$ 574,946
MOBILE HOME-IN PARK	MOB	11	10	\$ 82,080	\$ 75,850
RESIDENTIAL INCOME	RIN	1	0	\$ 490,000	\$ -
LAND	LND	78	21	\$ 284,328	\$ 236,619
COMMERCIAL/INDUSTRIAL	COM	2	1	\$ 1,300,000	\$ 810,000
BUSINESS OPPORTUNITY	BOP	1	2	\$ 105,000	\$ 34,500

RESIDENTIAL SALES - BY AREA - AUGUST 2006					
		2005	2005	2006	2006
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	33	\$ 496,067	18	\$ 517,583
EL DORADO HILLS	12602	70	\$ 684,692	53	\$ 741,921
SHINGLE SPRINGS	12603	15	\$ 717,335	5	\$ 831,200
RESCUE/LUNEMAN	12604	6	\$ 654,750	9	\$ 618,122
LATROBE/SOUTH AREA	12605	0	\$ -	3	\$ 1,244,167
GREATER PLACERVILLE	12701	30	\$ 434,910	21	\$ 407,000
DIAMOND SPRGS/EL DORADO	12702	16	\$ 433,119	14	\$ 418,321
PLEASANTVALLEY/PLV SOUTH	12703	8	\$ 452,244	3	\$ 481,000
SOMERSET/SOUTH COUNTY	12704	22	\$ 413,023	6	\$ 672,000
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	0	\$ -	1	\$ 530,000
MOSQUITO, SWANSBORO	12707	3	\$ 336,333	2	\$ 397,500
CAMINO, CEDAR GROVE	12801	11	\$ 457,045	5	\$ 435,600
POLLOCK PINES, SLY PARK	12802	24	\$ 422,557	17	\$ 376,959
AMERICAN RIVER CANYON	12803	0	\$ -	2	\$ 200,500
GEORGETOWN, GARDENVALLEY	12901	17	\$ 367,818	5	\$ 484,700
PILOT HILL, COOL	12902	14	\$ 499,486	5	\$ 477,520
NORTH COUNTY	12903	0	\$ -	1	\$ 649,000

TRANSACTION SUMMARY

	2005	2005	2006	2006
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	403	3992	240	2271
PENDING SALES - RESIDENTIAL	301	2956	176	1727
CLOSED SALES - TOTAL	362	2783	204	1732
CLOSED SALES - RESIDENTIAL	269	2046	170	1405
CLOSED SALES -RES.MEDIAN PRICE	\$ 485,000	\$ 463,000	\$ 506,500	\$ 500,000
LISTING INVENTORY - TOTAL	2298		2525	
LISTING INVENTORY - RESIDENTIAL	1248		1781	

Market Statistics Report

Listings as of 09/08/06 at 2:40pm

AUGUST 2006

Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	27	80	53	10	170
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	27	80	53	10	170
Dollar Value	\$8,967,400	\$41,029,000	\$39,049,288	\$8,695,105	\$97,740,793
Average List Price	\$342,819	\$525,460	\$765,926	\$927,150	\$595,050
Average Sold Price	\$332,126	\$512,863	\$736,779	\$869,511	\$574,946
Average Market Time	52	66	57	74	62
Average Square Feet	1286	1906	2940	3722	2237
% of List Price	96.88	97.60	96.19	93.78	96.52
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

Area Market Survey

Listings as of 09/08/06 at 2:31pm

Selling Price Range	Quantity	Average DOM	Summary Price Information			
\$120,000 - \$139,999	1	13	Minimum	\$136,000	Maximum	\$1,965,000
\$200,000 - \$249,999	5	37	Average	\$574,946	Median	\$506,500
\$250,000 - \$299,999	9	65				
\$300,000 - \$349,999	22	63				
\$350,000 - \$399,999	11	83				
\$400,000 - \$449,999	16	70				
\$450,000 - \$499,999	18	78				
\$500,000 - \$549,999	12	57				
\$550,000 - \$599,999	17	56				
\$600,000 - \$649,999	10	26				
\$650,000 - \$699,999	10	67				
\$700,000 - \$749,999	9	78				
\$750,000 - \$799,999	8	35				
\$800,000 - \$849,999	2	60				
\$850,000 - \$899,999	2	45				
\$900,000 - \$949,999	2	43				
\$950,000 - \$999,999	2	48				
\$1,000,000 and over	14	67				
=====						
	170	62				

Market Statistics Report

Listings as of 09/08/06 at 2:41pm

YEAR TO DATE 1/1/06 - 8/31/06

Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	211	669	420	105	1405
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	211	669	420	105	1405
Dollar Value	\$73,413,930	\$327,308,168	\$291,187,941	\$85,998,636	\$777,908,675
Average List Price	\$358,079	\$501,197	\$713,671	\$854,322	\$569,609
Average Sold Price	\$347,933	\$489,250	\$693,305	\$819,035	\$553,672
Average Market Time	61	68	70	64	67
Average Square Feet	1244	1871	2784	3647	2183
% of List Price	97.17	97.62	97.15	95.87	97.20
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

Area Market Survey Summary

Listings as of 09/08/06 at 2:27pm

Sold Selling Price Range	Quantity	Average DOM	Summary Price Information		
			Minimum	Maximum	Median
\$30,000 - \$39,999	1	1	\$37,000		\$2,650,000
\$120,000 - \$139,999	3	5	Average	\$553,672	\$500,000
\$140,000 - \$159,999	2	43			
\$160,000 - \$179,999	3	87			
\$180,000 - \$199,999	6	74			
\$200,000 - \$249,999	37	60			
\$250,000 - \$299,999	90	66			
\$300,000 - \$349,999	132	72			
\$350,000 - \$399,999	132	64			
\$400,000 - \$449,999	156	62			
\$450,000 - \$499,999	131	62			
\$500,000 - \$549,999	134	60			
\$550,000 - \$599,999	104	70			
\$600,000 - \$649,999	101	62			
\$650,000 - \$699,999	100	67			
\$700,000 - \$749,999	58	60			
\$750,000 - \$799,999	53	71			
\$800,000 - \$849,999	21	59			
\$850,000 - \$899,999	23	65			
\$900,000 - \$949,999	18	73			
\$950,000 - \$999,999	20	93			
\$1,000,000 and over	80	105			
=====					
	1405	67			