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Continuing Education Chart for REALTORS®

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The following chart contains the continuing education requirements under current law for real estate salespersons renewing their license for the first time, real estate brokers renewing their license for the first time, and also brokers and salespersons renewing their licenses for a second or subsequent time.

CATEGORY	REQUIREMENTS
Salesperson-First Renewal After Original License Issuance	Each of the following 3-hour mandated courses: <ol style="list-style-type: none"> 1. Ethics 2. Agency 3. Trust Fund Handling 4. Fair Housing (Cal. Bus. & Prof. Code § 10153.4(b))
Brokers-First Renewal After Original License Issuance	45 hours of continuing education consisting of: <ol style="list-style-type: none"> 1. Each of the following 3-hour mandated courses: <ol style="list-style-type: none"> a. Ethics b. Agency c. Trust Fund Handling d. Fair Housing 2. A minimum of 18 hours of courses approved under the category of consumer protection (includes financing, land use regulation, disclosure, agency, capital formation for development, fair practices, appraisal and valuation, landlord/tenant, energy conservation, environmental regulation, tax, probate, governmental programs, business opportunities and

	<p>mineral, oil and gas conveyancing) and</p> <p>3. Remaining 15 hours related to consumer service and/or consumer protection</p> <p>(Cal. Bus. & Prof. Code § 10170.5(a)1-6)</p>
<p>Brokers and Salespersons—Second and Subsequent Renewals</p>	<p>45 hours of continuing education consisting of:</p> <ol style="list-style-type: none"> 1. 6 hour combined survey course including equal coverage of Ethics, Agency, Trust Fund Handling and Fair Housing 2. A minimum of 18 hours of courses approved under the category of consumer protection (see above), and 3. Remaining 21 hours related to consumer service and/or consumer protection <p>(Cal. Bus. & Prof. Code § 10170.5(b))</p>
<p>Brokers and Salespersons— 70 years old or older and licensees in "good standing" for 30 continuous years</p>	<p>Exempt from the continuing education requirements for license renewal</p> <p>(Cal. Bus. & Prof. Code § 10170.8)</p>

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