EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	$VOLUME FINAL SALES
JAN.	260	180**	$ 55,430,600**
FEB.	327	167**	$ 51,280,900**
MAR.	360	241**	$ 92,263,600**
APR.	412	261**	$105,786,400**
MAY	404	300**	$112,060,100**
JUNE	379	296**	$111,945,800**
JULY	370	264**	$100,805,300**
AUG.	332	290**	$109,970,400**
SEPT.	308	244**	$ 88,042,300**
OCT.	248	259**	$ 92,042,200**
NOV.	233	188**	$ 67,951,100**
DEC.	203	220**	$ 81,912,600**

YEAR: 2015

MONTH	PENDING SALES	FINAL SALES	$VOLUME FINAL SALES
JAN.	292	138**	$ 49,144,600**
FEB.	331	199**	$ 69,577,200**
MAR.	409	276**	$101,248,900**
APR.	452	308**	$124,286,800**
MAY	418	319**	$134,104,300**
JUNE	396	294**	$116,376,100**
JULY	337	331	$140,093,300
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1420	350	1307	346	1236	269	774	194	1083	263	1020	240
FEB.	1506	363	1355	309	1275	268	1065	196	1165	297	1179	299
MAR.	1622	426	1349	307	1175	264	1104	224	1324	329	1284	345
APR.	1680	395	1493	392	1335	294	1226	271	1445	340	1514	451
MAY	1734	381	1557	332	1400	316	1331	305	1614	415	1585	352
JUNE	1814	401	1662	383	1793	276	1384	304	1690	380	1694	426
JULY	1847	389	1731	403	1350	213	1447	325	1617	350	1568	351
AUG.	1716	336	1713	369	1376	263	1391	296	1428	287		
SEPT.	1705	337	1652	331	1344	208	1467	311	1463	300		
OCT.	1549	274	1445	229	1207	217	1312	271	1249	263		
NOV.	1464	255	1477	261	999	137	1209	194	1179	176		
DEC.	1290	221	1233	195	918	121	1168	149	915	129		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	162	221	265	288	249	293					

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267					

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	$ 323,250	$ 375,000	$ 369,250	$382,000	$397,900	$408,000	$392,950	$399,000	$ 416,250	$410,000	$414,500	$415,000
2005	$ 442,500	$ 445,000	$ 439,000	$459,250	$487,000	$479,705	$475,000	$485,000	$ 504,000	$465,000	$472,000	$492,500
2006	$ 487,000	$ 437,350	$ 515,000	$521,225	$499,900	$519,000	$499,475	$502,000	$ 484,250	$457,500	$450,000	$456,950
2007	$ 447,000	$ 502,500	$ 479,000	$450,000	$488,000	$ 495,000	$489,419	$ 430,000	$ 424,500	$390,000	$383,750	$417,000
2008	$ 420,000	$ 382,000	$ 359,000	$379,500	$386,000	$ 399,000	$380,000	$ 354,950	$ 358,000	$385,000	$350,000	$329,500
2009	$ 328,000	$ 337,250	$ 335,500	$320,000	$335,000	$ 344,000	$337,750	$ 287,500	$ 292,500	$281,750	$319,000	$286,500
2010	$ 315,000	$ 289,000	$ 294,950	$299,000	$300,000	$332,500	$317,389	$ 288,000	$ 277,000	$264,250	$285,000	$277,000
2011	$ 240,950	$ 230,000	$ 265,000	$269,900	$250,000	$ 282,000	$264,000	$ 267,250	$ 235,000	$241,000	$240,000	$263,000
2012	$ 250,000	$ 236,000	$ 256,750	$256,750	$287,000	$ 258,500	$285,000	$ 275,000	$ 284,750	$266,000	$275,000	$289,000
2013	$ 277,250	$ 300,000	$ 308,849	$325,000	$344,500	$ 336,700	$355,550	$ 350,000	$ 349,000	$355,000	$352,500	$363,250
2014	$ 316,500	$ 336,500	$ 385,000	$375,000	$379,000	$ 369,950	$374,000	$ 399,000	$ 350,000	$ 348,750	$369,000	$ 382,000
2015	$ 350,000	$ 381,500	$ 395,000	$ 400,000	$420,500	$ 405,000	$439,900					

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	$ 373,429	$ 389,013	$ 411,164	$ 409,311	$ 442,606	$455,364	$441,934	$439,397	$ 443,106	$445,283	$458,073	$458,818
2005	$ 522,287	$ 483,586	$ 493,306	$ 520,139	$ 535,880	$539,350	$545,768	$524,711	$ 544,110	$503,921	$527,848	$528,242
2006	$ 570,391	$ 500,207	$ 541,910	$ 559,820	$ 549,878	$547,701	$578,118	$572,647	$ 557,866	$539,861	$482,987	$516,202
2007	$ 474,378	$ 557,090	$ 529,618	$ 525,941	$ 538,590	$ 544,786	$537,893	$524,673	$ 485,485	$473,560	$457,326	$466,714
2008	$ 463,547	$ 416,868	$ 414,951	$ 426,308	$ 425,739	$ 458,584	$432,000	$397,935	$ 385,955	$418,186	$380,649	$362,228
2009	$ 362,713	$ 346,392	$ 381,476	$ 336,473	$ 376,340	$ 379,745	$357,571	$340,964	$ 324,917	$312,260	$338,976	$347,048
2010	$ 351,549	$ 323,276	$ 326,261	$ 352,727	$ 346,698	$366,993	$357,006	$324,138	$ 319,798	$311,549	$325,896	$315,837
2011	$ 289,443	$ 279,318	$ 310,178	$ 319,206	$ 298,429	$ 325,424	$297,264	$283,542	$ 276,344	$274,343	$287,037	$299,420
2012	$ 308,142	$ 282,971	$ 307,741	$ 306,939	$ 311,455	$ 308,060	$311,930	$312,512	$ 314,876	$323,365	$310,534	$328,189
2013	$ 312,541	$ 336,761	$ 345,377	$ 350,540	$ 367,590	$ 421,292	$394,545	$399,689	$ 371,094	$395,298	$393,120	$376,788
2014	$ 347,792	$ 368,928	$ 427,150	$ 421,075	$ 410,503	$ 412,190	$416,524	$ 416,061	$ 389,619	$381,815	$391,686	$411,912
2015	$ 401,317	$ 404,610	$ 416,676	$ 449,470	$ 453,164	$ 435,362	$465,450					

MULTIPLE LISTING STATISTICS FOR JULY 2015

				AVERAGE	PRICE
		CLOSED '14	CLOSED '15	2014	2015
RESIDENTIAL/COMMON INT.	RES	234	293	$ 416,524	$ 465,450
MOBILE HOME-IN PARK	MOB	11	8	$ 40,991	$ 66,313
RESIDENTIAL INCOME	RIN	1	0	$ 830,000	$ -
LAND	LND	17	29	$ 115,171	$ 88,828
COMMERCIAL/INDUSTRIAL	COM	1	1	$ 99,999	$ 610,000
BUSINESS OPPORTUNITY	BOP	0	0	$ -	$ -

RESIDENTIAL SALES - BY AREA - JULY 2015					
		2014	2014	2015	2015
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	34	$ 359,765	45	$ 399,680
EL DORADO HIILLS	12602	74	$ 618,500	110	$ 638,864
SHINGLE SPRINGS	12603	12	$ 481,938	8	$ 622,625
RESCUE/LUNEMAN	12604	2	$ 662,000	2	$ 442,500
LATROBE/SOUTH AREA	12605	0	$ -	2	$ 835,000
GREATER PLACERVILLE	12701	26	$ 340,182	21	$ 347,062
DIAMOND SPRGS/EL DORADO	12702	11	$ 275,227	16	$ 300,253
PLEASANTVALLEY/PLV SOUTH	12703	3	$ 367,667	7	$ 501,593
SOMERSET/SOUTH COUNTY	12704	7	$ 206,857	10	$ 365,493
COLOMA, LOTUS	12705	3	$ 356,000	2	$ 419,729
GREENSTONE/GOLDHILLWEST	12706	5	$ 441,400	5	$ 466,600
MOSQUITO, SWANSBORO	12707	2	$ 226,650	0	$ -
CAMINO, CEDAR GROVE	12801	6	$ 312,650	6	$ 309,483
POLLOCK PINES, SLY PARK	12802	23	$ 216,167	32	$ 252,718
AMERICAN RIVER CANYON	12803	2	$ 210,000	2	$ 93,500
GEORGETOWN, GARDENVALLEY	12901	14	$ 277,357	12	$ 264,592
PILOT HILL, COOL	12902	10	$ 305,605	12	$ 381,108
NORTH COUNTY	12903	0	$ -	1	$ 270,000

TRANSACTION SUMMARY

	2014	2014	2015	2015
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	370	2512	337	2635
PENDING SALES - RESIDENTIAL	338	2209	311	2390
CLOSED SALES - TOTAL	264	1709	331	1865
CLOSED SALES - RESIDENTIAL	234	1484	293	1596
CLOSED SALES -RES.MEDIAN PRICE	$ 374,000	$ 365,000	$ 439,900	$ 404,250
LISTING INVENTORY - TOTAL	1671		1568	
LISTING INVENTORY - RESIDENTIAL	1107		1066	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 7/31)

		2014	2014	2015	2015
ZONE	AREA	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
12601	CAMERON PARK	198	$342,924	229	$389,788
12602	EL DORADO HILLS	461	$600,838	523	$609,510
12603	SHINGLE SPRINGS	74	$482,853	75	$499,136
12604	RESCUE/NORTH AREA	37	$501,182	32	$537,028
12605	LATROBE/SOUTH AREA	9	$518,222	9	$711,778
12701	PLACERVILLE	156	$299,685	153	$331,805
12702	DIAMOND SPRINGS/EL DORADO	99	$277,196	78	$321,405
12703	PLEASANT VALLEY	40	$343,485	48	$395,554
12704	SOMERSET/SOUTH COUNTY	61	$227,192	59	$312,628
12705	LOTUS/COLOMA	9	$283,111	6	$475,410
12706	GREENSTONE,GOLD HILL WEST	20	$480,938	17	$514,706
12707	SWANSBORO	19	$233,389	5	$328,700
12801	CAMINO/CEDAR GROVE	46	$300,992	61	$321,538
12802	POLLOCK PINES/SLY PARK	119	$226,281	124	$242,488
12803	AMERICAN RIVER CANYON	10	$245,903	12	$209,980
12901	GEORGETOWN DIVIDE	66	$257,027	70	$257,934
12902	PILOT HILL/COOL	57	$311,672	93	$348,499
12903	NORTH COUNTY	3	$368,333	2	$440,000

Market Statistics Report

Listings as of 08/14/15 at 2:20pm

JULY 2015

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	$0	$0	$0	$0	$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	41	124	89	39	293
Pending					
#Units	0	0	0	0	0
Average List Price	$0	$0	$0	$0	$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	41	124	89	39	293
Dollar Value	$10,646,974	$46,363,971	$49,501,905	$29,863,905	$136,376,755
Average List Price	$266,632	$377,042	$571,143	$782,619	$474,535
Average Sold Price	$259,682	$373,903	$556,201	$765,741	$465,450
Average Market Time	40	44	45	70	47
Average Square Feet	1333	1894	2795	4027	2373
% of List Price	97.39	99.17	97.38	97.84	98.09
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	$0	$0	$0	$0	$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.
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U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 08/14/15 at 2:19pm

Sold

Selling Price Range	Quantity	Average DOM
$20,000 thru $29,999	1	25
$50,000 thru $59,999	1	9
$90,000 thru $99,999	1	15
$100,000 thru $119,999	3	13
$120,000 thru $139,999	4	105
$140,000 thru $159,999	6	69
$160,000 thru $179,999	5	65
$180,000 thru $199,999	8	20
$200,000 thru $249,999	17	47
$250,000 thru $299,999	24	43
$300,000 thru $349,999	27	45
$350,000 thru $399,999	27	34
$400,000 thru $449,999	33	29
$450,000 thru $499,999	35	50
$500,000 thru $549,999	21	65
$550,000 thru $599,999	22	41
$600,000 thru $649,999	14	40
$650,000 thru $699,999	12	95
$700,000 thru $749,999	4	36
$750,000 thru $799,999	4	26
$800,000 thru $849,999	5	18
$850,000 thru $899,999	1	11
$900,000 thru $949,999	1	167
$950,000 thru $999,999	6	82
$1,000,000 thru $1,249,999	5	46
$1,250,000 thru $1,499,999	5	70
$1,500,000 thru $1,749,999	1	116
	[illegible]	[illegible]

Summary Price Information

Minimum	$22,000	**Maximum**	$1,700,000
Average	$465,450	**Median**	$439,900

REPORT 5A

Market Statistics Report

Listings as of 08/14/15 at 2:34pm

YEAR TO DATE 1/1/15 – 7/31/15

Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	$0	$0	$0	$0	$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	244	743	465	144	1596
Pending					
#Units	0	0	0	0	0
Average List Price	$0	$0	$0	$0	$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	244	743	465	144	1596
Dollar Value	$60,933,063	$272,471,251	$260,504,455	$105,205,308	$699,114,077
Average List Price	$254,961	$371,566	$571,408	$749,578	$446,070
Average Sold Price	$249,726	$366,718	$560,225	$730,592	$438,041
Average Market Time	51	49	56	71	53
Average Square Feet	1308	1896	2806	3857	2248
% of List Price	97.95	98.70	98.04	97.47	98.20
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	$0	$0	$0	$0	$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 08/14/15 at 2:32pm

Sold

Selling Price Range	Quantity	Average DOM
$20,000 thru $29,999	1	25
$50,000 thru $59,999	3	57
$60,000 thru $69,999	1	236
$70,000 thru $79,999	2	39
$80,000 thru $89,999	1	4
$90,000 thru $99,999	4	73
$100,000 thru $119,999	12	58
$120,000 thru $139,999	25	61
$140,000 thru $159,999	27	50
$160,000 thru $179,999	36	77
$180,000 thru $199,999	43	49
$200,000 thru $249,999	149	54
$250,000 thru $299,999	150	44
$300,000 thru $349,999	162	46
$350,000 thru $399,999	162	45
$400,000 thru $449,999	163	44
$450,000 thru $499,999	160	61
$500,000 thru $549,999	143	55
$550,000 thru $599,999	92	58
$600,000 thru $649,999	61	55
$650,000 thru $699,999	50	78
$700,000 thru $749,999	37	78
$750,000 thru $799,999	15	31
$800,000 thru $849,999	27	39
$850,000 thru $899,999	9	42
$900,000 thru $949,999	10	103
$950,000 thru $999,999	12	51
$1,000,000 thru $1,249,999	16	74
$1,250,000 thru $1,499,999	17	73
$1,500,000 thru $1,749,999	3	54
$2,000,000 thru $2,249,999	1	20
$2,250,000 thru $2,499,999	1	188
$3,000,000 thru $3,249,999	1	33
	1596	53

Summary Price Information

Minimum	$22,000	**Maximum**	$3,200,000
Average	$438,041	**Median**	$404,250